

<b>Meals on Wheels of The Greater Lehigh Valley</b>				
		<b>Budget</b>	<b>Annualized</b>	<b>Jul 1-Jan 31</b>
<b>Acct #</b>	<b>Description</b>	<b>2022-23</b>	<b>2021-20</b>	<b>2021-20</b>
	<b>Revenue</b>			
4000-02	Monthly Client Fees	400,000.00	398,754.46	232,606.77
4100-00	Contract - LCAAA	446,500.00	343,207.00	260,829.90
4102-00	YWCA Adult Day Care Prog	20,000.00	17,059.11	9,951.15
4104-00	Phillipsburg MOW Sales	-	-	-
4106-00	Summer Y Camp	-	-	-
4110-00	Contract- LCHSDF	22,000.00	21,261.94	12,402.80
4120-00	Contract- NCAAA	445,000.00	435,863.86	254,253.92
4135-00	Contract-LVHN Street Med	150.00	18.00	10.50
4140-00	Contract- NCHSDF	62,500.00	61,321.20	35,770.70
4144-00	Contract-LVHN Cardiac Heart Flr	3,500.00	4,255.54	2,482.40
4150-05	Contract - Waiver	-	-	-
4156-00	Contract-Waiver-PA H & W	58,500.00	57,561.43	33,577.50
4160-00	Contract-Waiver-UPMC	89,500.00	87,949.71	51,304.00
4165-00	Contract-Waiver-Amer Hlth	390,500.00	388,159.71	226,426.50
4170-00	Contract-SL-Care at Home	-	-	-
4180-00	Contract - Goddard School	8,800.00	8,788.11	5,126.40
4190-00	Contract - Palmerton MOW	-	75.77	44.20
4230-00	Client Fees-Frozen Meals	28,000.00	27,956.38	16,307.89
4255-00	Client Fee-Grocery Delivery Fee	7,900.00	7,805.74	4,553.35
4210-20	In-House Hosted Events	-	-	-
4305-00	U.W. - Greater Lehigh Valley	120,000.00	120,000.00	90,000.00
4315-00	U.W. - Better Fresh (Produce)	20,000.00	22,500.05	15,000.03
4320-00	U.W. - Donor Designations	35,000.00	38,568.63	25,712.42
4400-00	Contributions-General	600,000.00	602,973.42	401,982.28
4500-00	Campaigns/Events Other	10,000.00	5,085.00	3,390.00
4500-20	Bountiful Bowl	61,436.13	-	-
4500-63	Highmark Walk	-	-	-
4610-00	Grants-Without Don Rest	350,000.00	250,000.00	172,164.62
4620-00	Grants-With Donor Rest	105,000.00	100,661.28	67,107.52
4700-00	Misc & Interest Income	4,500.00	7,628.21	4,449.79
	<b>Total Revenue</b>	<b>3,288,786.13</b>	<b>3,007,454.58</b>	<b>1,925,454.64</b>
	<b>Expenses</b>			
8100	Salaries and Wages	1,469,086.60	1,366,098.74	796,890.93
8110	Payroll Taxes	120,787.15	107,072.11	62,458.73
8120	Health & Dental Insurance	129,197.26	134,901.48	78,692.53
8130	Life, LTD, STD Insurance	21,857.87	18,425.49	10,748.20
8140	Retirement Benefits	73,454.33	117,129.00	68,325.25
8150	Workers Compensation	11,508.74	20,032.71	11,685.75
8160	Background Checks	2,950.00	1,783.89	1,040.60
8170	Payroll Costs	5,300.00	5,224.73	3,047.76
8180	Dietitian/Temporary Employee	7,250.00	27,823.42	16,230.33
8190	Staff Training & License	450.00	255.43	149.00
8200	Property & Liability Insurance	32,500.00	36,875.04	21,510.44
8210	Office Cleaning	6,700.00	6,240.57	3,640.33
8220	Utilities	34,250.00	33,129.27	19,325.41
8230	Trash Removal	9,000.00	8,339.78	4,864.87
8240	Telecommunications/Telephones	11,300.00	10,966.13	6,396.91
8250	Food	725,800.00	712,582.41	415,673.07
8260	Disposables Containers	98,000.00	97,575.10	56,918.81
8270	Uniforms	1,500.00	(78.91)	(46.03)
8280	Pest Control	MOWGLV 4,000.00	3,178.29	1,854.00

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	<b>Revenue</b>			
8290	Computer Services & Support	42,800.00	42,711.26	24,914.90
8300	Office Supplies	27,260.00	26,278.82	15,329.31
8305	Equipment Repairs & Maintenance	15,050.00	16,058.02	9,367.18
8310	Building Repairs & Maintenance	37,200.00	43,306.68	25,262.23
8315	Grounds Repairs & Maintenance	15,500.00	14,651.18	8,546.52
8320	Printing and Copying	600.00	831.36	484.96
8330	Postage and Shipping	12,300.00	11,541.27	6,732.41
8340	Meetings/Conventions/Seminars	850.00	786.86	459.00
8350	Travel & Mileage Reimbursement	1,865.00	1,750.77	1,021.28
8360	Vehicle Insurance	8,000.00	10,350.09	6,037.55
8370	Vehicle Repairs & Maintenance	9,800.00	9,504.33	5,544.19
8380	Vehicle Gas	14,000.00	13,541.97	7,899.48
8390	Professional Consulting Fees	47,000.00	8,914.29	5,200.00
8400	Accounting & Audit Fees	20,000.00	32,228.57	18,800.00
8410	Legal Fees	5,500.00	5,464.29	3,187.50
8415	Rentals	1,200.00	6,708.00	3,913.00
8420	Bank Finance Charges/Int Exp	500.00	25,713.79	14,999.71
8430	Merchant Service Fees	11,150.00	10,616.73	6,193.09
8440	Management & Investment Fees	6,300.00	6,212.35	3,623.87
8450	Marketing & Advertising	48,050.00	48,414.41	28,241.74
8460	Fundraising/Event Expenses	30,000.00	50,752.41	29,605.57
8490	Dues & Subscriptions	2,800.00	2,505.10	1,461.31
8500	Charitable Organization Registrations	3,000.00	2,925.86	1,706.75
8510	Licenses and Permits	-	-	-
8520	Depreciation-Property & Equipment	136,344.18	155,158.65	90,509.21
8530	Depreciation - Vehicle	-	6,000.00	4,289.01
8540	Amortization Expense	-	-	-
8550	Volunteer Mileage Reimbursement	2,700.00	2,679.12	1,562.82
8560	Volunteer Recognition	2,500.00	2,381.91	1,389.45
8570	Volunteer Training	125.00	(42.86)	(25.00)
8580	Client Services	-	1,114.29	650.00
8590	Pet Food	20,000.00	19,205.74	11,203.35
8600	Client Gifts	-	-	-
8610	Bad Debt	-	-	-
8620	Miscellaneous Expenses	1,500.00	1,885.49	1,099.87
	<b>Total Expenses</b>	<b>3,288,786.13</b>	<b>3,287,705.38</b>	<b>1,918,617.15</b>
	<b>Net Income (Loss)</b>	<b>-</b>	<b>(280,250.80)</b>	<b>6,837.49</b>